

Are you someone who thrives in a fast-paced environment and is committed to helping people secure their future? We are searching for passionate and driven individuals to join our growing team of Benefits Specialists.

WHY CHOOSE US



Uncapped Earning Potential

The average annual income for our top performers is \$75,000, with commissions paid daily.



Comprehensive Training and Support

We provide you with the tools and resources you need to succeed. You'll benefit from a positive and supportive work environment that includes ongoing coaching and mentorship.



Flexible Schedule

You control your own hours and build your own book of business.



Core Values

We are dedicated to providing exceptional service and building strong relationships within our team and clients.

As a Benefits Specialist, your responsibilities will include:

- Educating and guiding seniors on final expense insurance solutions to protect their loved ones' financial future.
- Building strong relationships with clients through personalized consultations and needs assessments.
- Presenting final expense insurance options clearly and concisely.
- Closing deals and achieving ambitious sales goals.
- Maintaining a positive and professional demeanor throughout client interactions.

To excel in this role, you should have:

- A strong work ethic and a genuine desire to help seniors.
- Excellent communication and presentation skills.
- The ability to build trust and rapport with clients.
- Proven sales experience (preferred but not required).
- A commitment to continuous learning and professional development.
- A valid driver's license and reliable transportation.

Job Types: Full-time, Contract Compensation Package: 1099 contract, Commission pay Schedule: Flexible hours, Monday to Friday License/Certification: Driver's License (Required)

EMAIL US TO APPLY NOW!



Contact Regional Vice President Asia Hinnant: <u>nasb.asiahinnant@gmail.com</u>