

## **Fayetteville**

# **Sales Associate**

- Part-time or Full-time
- \$14.00 \$16.00 an hour

#### **General Summary:**

The Sales Associate position could be full time or part time. **This is a permanent position. No seasonal applications please.** 

Your primary responsibility will be to positively represent Lori's Ace Home & Hardware through proactively helping customers with their shopping needs and solving problems. You will receive training to become a knowledgeable advisor for our customers. You will also assist in the receiving, stocking and pricing of all merchandise, and help maintain a clean and orderly merchandise presentation and overall store cleanliness.

### **Essential Duties & Responsibilities:**

#### **Customer Service:**

- Provide a positive representation of Lori's Ace.
- Assist customers throughout the store with personal, customized service based on the premise of wowing every customer, every time.
- Proactively assist customers in solving problems.
- Possess a friendly outgoing demeanor; work well with customers as well as associates.
- Possess strong product knowledge and knowledge of store layout and location of products.

## **Store Operations:**

- Assist in creating a positive, professional and safe work environment.
- Assist with receiving, checking in and stocking of merchandise throughout the store.
- Assist with maintaining back stock levels.
- Assist with daily maintenance, orderliness and cleanliness of the sales floor, stock room and outdoor merchandise area.
- Assist with providing a clean and orderly sales floor, including end caps and and merchandise.
- Assist with merchandise resets through the store.
- Participate in store meetings.
- Be professional in appearance and actions.
- Perform all other duties as assigned.

## **Education/Training:**

Minimum high school diploma or GED equivalent

## **Qualifications & Experience:**

- Superior customer service skills.
- Ability to influence others.

| <ul> <li>Excellent communication skills.</li> <li>Friendly personality.</li> <li>Attention to detail.</li> <li>Ability to learn store products and services.</li> <li>Previous retail experience preferred but not required.</li> </ul> Physical Demands: |
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| Working at Lori's Ace is a physical position. Candidate must be able to stand for long periods of time, walk at a quick pace, lift up to 30 lbs. and climb step ladders.  |
| For Full Information and Apply:   |
| https://careers.acehardware.com/posting/sales-associate/9ae31ced/   |
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