# FAYETTEVILLE TECHNICAL COMMUNITY COLLEGE

**BUSINESS ADMINISTRATION/**

**GOVERNMENT PROCUREMENT AND CONTRACTING CERTIFICATE (C25120C21)**

Effective: Fall 2022

Revised: 02/03/22

The Government Procurement and Contracting certificate is designed to provide individuals with the fundamental skills needed to actively participate in government purchasing and contracting.

Course work includes business and government contract law, procurement, contract negotiations, and contract administration.

Upon completion, students should be able to participate in and manage government contracts from the aspects of both the public and private sectors.

Length: 2 Semesters

Prerequisite: High School Diploma, Placement Test Equivalent

Award: Certificate

**FALL SEMESTER**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Prefix No.** | Title | **Class** | **Lab** | **Clinical** | **Credit** |
| BUS115 | Business Law I | 3 | 0 | 0 | 3 |
| BUS171  | Government Contracts | 3 | 0 | 0 | 3 |
| PAD151 | Intro to Public Admin | 3 | 0 | 0 | 3 |
|  |  | ----- | ----- | ----- | ----- |
|  | **Totals** | **9** | **0** | **0** | **9** |

**SPRING SEMESTER**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Prefix No.** | Title | **Class** | **Lab** | **Clinical** | **Credit** |
| BUS173 | Procurement Management | 3 | 0 | 0 | 3 |
| BUS175 | Contract Negotiations | 3 | 0 | 0 | 3 |
| LOG110 | Introduction to Logistics | 3 | 0 | 0 | 3 |
|  |  | ----- | ----- | ----- | ----- |
|  | **Totals** | **9** | **0** | **0** | **9** |

# TOTAL REQUIRED CREDITS.... 18

**Work-Based Learning Option:** NA